

Sales Manager (w/m/d)

Description

At The Bunny Agency, our sales team is the engine that drives our global model agency. We are seeking a qualified sales manager to help keep and increase our revenue engine running through our excellent OnlyFans and Marketing Services. Our ideal sales manager has in-depth knowledge of and experience with the sales process, excelling at lead generation, relationship building, and closing deals. We're seeking a quick learner with a great personality, you will learn everything about Sales and Communication via our Onboarding process. The role demands a person with a sharp mind and the ability to learn fast to create and maintain a high-performance sales force.

Responsibilities

Objectives of this Role

- Represent our company, with a comprehensive understanding of our offerings
- Research consumer needs and identify how our solutions meet them
- Achieve company objectives through effective planning, setting sales goals, analyzing performance data, and projecting future performance.
- Continuously develop personal leadership, hiring, and training skills while ensuring the team is using effective sales tactics to meet revenue objectives.
- Generate leads, and build and nurture client relationships

Daily and Monthly Responsibilities

- Create and execute a strategic sales plan that expands customer base and extends global reach
- Meet with potential clients and grow long-lasting relationships by understanding their needs
- Recruit clients via Social Media and our other intern processes to win clients
- Identify knowledge gaps within the team and develop a plan to fulfill them
- Manage month-end and year-end close processes

Qualifications

- Little knowledge in sales
- Very good communication, interpersonal, and organizational skills
- Punctuality

Job Benefits

- Attractive Model share
- We have a excellent Onboarding to teach you very very good

Hiring organization

The Bunny Agency

Employment Type

Full-time, Part-time

Beginning of employment

Immediately

Duration of employment

Longterm

Industry

Sales Manager

Job Location

Remote work possible

Date posted

March 24, 2022